

Marcus Thigpen



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To Whom It May Concern,

I'm a former professional athlete turned counselor-in-training and seasoned sales professional with a passion for impact, transformation, and relationship-building. With over a decade of leadership experience across sports, healthcare, mental health, and education, I'm writing to express my sincere interest in joining an organization that values service, growth, and excellence.

My journey has taken me from the NFL and CFL locker rooms to classrooms, boardrooms, and counseling offices. Along the way, I've developed a deep understanding of people, systems, and performance. In my current role as an Inside Sales Representative with Syneos, I exceed sales targets while fostering meaningful relationships with healthcare providers. I've also generated millions in revenue with Alcon and helped clients navigate transitions with empathy and strategy.

Simultaneously, I'm pursuing my Master's in Clinical Mental Health Counseling at Grand Canyon University and completing internship hours at two Christian counseling sites. I bring a trauma-informed, spiritually grounded approach to therapy—balancing clinical insight with lived experience, humility, and purpose.

I lead with heart, show up with discipline, and thrive in environments that challenge me to grow. Whether I'm speaking to students, coaching clients, or negotiating with executives, I aim to leave people better than I found them.

Thank you for considering my application. I'd love the opportunity to bring my experience and passion to your team.

With expectation and grace,

Marcus Thigpen